

Sir Andrew MacPhail Foundation Inc.
Income Statement 01/01/2018 to 10/31/2018

REVENUE	2018 To Date	Budget 2018
Sales Revenue		
Cafe Sales	10,242.81	11375.00
Holiday Dinners	2,960.50	5400.00
Special Events	2,415.00	
Catered Events	2,000.00	3000.00
Speaker brunches	<u>905.00</u>	
Kitchen Revenue	18,523.31	
Liquor Sales	517.25	1500.00
Gift Shop Sales	213.00	
Workshop Revenue	125.00	
Book Sales	1,091.89	2000.00
Other Sales		200.00
Produce Sales	169.50	300.00
Preserve Sales	<u>199.00</u>	
Total General Revenue	<u>2,315.64</u>	
Total Sales Revenue	<u>20,838.95</u>	<u>23775.00</u>
Grant Revenue		
EDA Grants	10,192.17	12740.21
Jobs for Youth Grant	10,586.40	7686.40
Canada Summer Jobs	966.00	3600.00
Province of PEI Grant	3,900.00	
Provincial Core Funding	15,600.00	19500.00
Federal Bridging Grant	5,363.70	5000.00
Dissolution of Farm Co Op	<u>842.18</u>	
Total Grant Revenue	<u>47,450.45</u>	<u>48526.61</u>
Program Revenue		
Memberships	<u>1,075.00</u>	<u>1000.00</u>
Total Program Revenue	<u>1,075.00</u>	<u>1000.00</u>
Membership Donations		
Donation Box	1,254.60	1800.00
Corporate Donations		500.00
Member Donations	1,800.00	2500.00
Fundraising- Silent Auction	255.00	
Donations- Birds and Breakfast	60.08	100.00
Fundraising Events	654.00	3375.00
Donations- Owl Prowl	<u>118.30</u>	<u>120.00</u>
Total Donations	<u>4,141.98</u>	<u>8395.00</u>

Other Revenue

Misscellaneous Income	<u>7,966.33</u>	
Total Revenue	<u>7,966.33</u>	

TOTAL REVENUE	<u>81,472.71</u>	<u>82696.61</u>
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EXPENSE**Cost of Goods Sold**

Kitchen Supplies Purchases	115.43	200.00
Propane	264.79	700.00
Garden Supplies		200.00
Food Purchases	3,300.57	5000.00
Gift Shop Purchases	<u>120.00</u>	
Cost of Goods Sold- Kitchen	3,800.79	
Liquor Purchases	491.86	1000.00
Musician Fees	150.00	300.00
Special Events Expenses	<u>1,282.50</u>	
Cost of Goods Sold	<u>1,924.36</u>	
Total Cost of Goods Sold	<u>5,725.15</u>	<u>7400.00</u>

Payroll Expenses

Wages and Salaries	48,561.10	43526.61
EI Expenses	1,126.89	1500.00
CPP Expense	2,123.86	1000.00
WCB Expense	117.76	150.00
Casual Labour	354.50	3000.00
EDA Special Program		5000.00
Gratuities	120.00	
Site Director Winter Pay	<u>2,780.00</u>	
Total Training Expense	<u>55,184.11</u>	<u>54176.61</u>

General and Administrative Expense

Legal	8,735.64	12000.00
Accounting	924.00	1250.00
Advertising and Promotions	791.66	2000.00
Business Fees and Licenses	1,052.00	1000.00
Postage		200.00
Dues and Memberships	100.00	200.00
Repairs and Maintenance	902.90	200.00
Insurance Expense	1,889.00	1803.00
Interest and Bank Charges	518.29	600.00
Office Supplies	627.12	500.00
Property Taxes	67.91	20.00
Miscellaneous Expenses	935.93	
Travel expenses		20.00

Book Purchases	634.20	1200.00
Website Expenses		150.00
Computer Expenses		150.00
Garden Supplies	295.00	
Telephone & Internet Expense	<u>807.73</u>	<u>1100.00</u>
Total General & Admin Expenses	<u>18,281.38</u>	<u>22393.00</u>
TOTAL EXPENSE	<u>79,190.64</u>	<u>83969.61</u>
NET INCOME	<u><u>2,282.07</u></u>	<u><u>-2273.00</u></u>

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