

Sir Andrew MacPhail Foundation Inc.
Income Statement 01/01/2018 to 09/30/2018

REVENUE	2018 To Date	Budget 2018
Sales Revenue		
Cafe Sales	10,242.81	11375.00
Holiday Dinners	30.00	
Special Events	2,415.00	
Catered Events	2,000.00	3000.00
Speaker brunches	905.00	
Kitchen Revenue	<u>15,592.81</u>	
Liquor Sales	280.75	1500.00
Holiday Dinners		5400.00
Gift Shop Sales	213.00	
Workshop Revenue	125.00	
Book Sales	1,071.89	2000.00
Other Sales		200.00
Produce Sales	169.50	300.00
Preserve Sales	181.00	
Total General Revenue	<u>2,041.14</u>	<u>0.00</u>
Total Sales Revenue	<u>17,633.95</u>	<u>23,775.00</u>
Grant Revenue		
EDA Grants	10,192.17	12740.21
Jobs for Youth Grant	10,586.40	7686.40
Province of PEI Grant	3,900.00	
Canada Summer Jobs		3600.00
Provincial Core Funding	15,600.00	19500.00
Federal Bridging Grant	5,363.70	5000.00
Dissolution of Farm Co Op	842.18	
Total Grant Revenue	<u>46,484.45</u>	<u>48,526.61</u>
Program Revenue		
Memberships	1,050.00	1000.00
Total Program Revenue	<u>1,050.00</u>	<u>1,000.00</u>
Membership Donations		
Donation Box	1,254.60	1800.00
Corporate Donations		500.00
Member Donations		2500.00
Fundraising- Silent Auction	255.00	
Donations- Birds and Breakfast	60.08	100.00
Fundraising Events	654.00	3375.00
Donations- Owl Prowl	118.30	120.00

Total Donations	<u>2,341.98</u>	<u>8,395.00</u>
Other Revenue		
Misscellaneous Income	<u>7,966.33</u>	
Total Revenue	<u>7,966.33</u>	
TOTAL REVENUE	<u>75,476.71</u>	<u>81,696.61</u>
EXPENSE		
Cost of Goods Sold		
Kitchen Supplies Purchases	115.43	200.00
Propane	264.79	700.00
Garden supplies		200.00
Food Purchases	<u>3,285.57</u>	5000.00
Musician Fees		300.00
Cost of Goods Sold- Kitchen	3,665.79	
Liquor Purchases	318.25	1000.00
Special Events Expenses	<u>1,282.50</u>	
Cost of Goods Sold	<u>1,600.75</u>	
Total Cost of Goods Sold	<u>5,266.54</u>	<u>7,400.00</u>
Payroll Expenses		
Wages and Salaries	44,870.70	43526.61
EI Expenses	1,041.12	1500.00
CPP Expense	1,957.84	1000.00
WCB Expense	117.76	150.00
Casual Labour	36.00	3000.00
EDA Special Program		5000.00
Gratuities	120.00	
Site Director Winter Pay	<u>2,780.00</u>	
Total Training Expense	<u>50,923.42</u>	<u>54,176.61</u>
General and Administrative Expense		
Accounting	810.00	1250.00
Legal		12000.00
Advertising and Promotions	698.66	2000.00
Business Fees and Licenses	1,052.00	1000.00
Postage		200.00
Dues and Memberships	100.00	200.00
Repairs and Maintenance	902.90	200.00
Insurance Expense	1,889.00	1803.00
Interest and Bank Charges	481.81	600.00
Office Supplies	627.12	500.00
Property Taxes	19.97	20.00
Miscellaneous Expenses	935.93	
Travel Expenses		20.00

Website Expenses		150.00
Computer Expenses		150.00
Book Purchases	634.20	1200.00
Telephone & Internet Expense	807.73	1100.00
Total General & Admin Expenses	<u>8,959.32</u>	<u>22,393.00</u>
TOTAL EXPENSE	<u>65,149.28</u>	<u>83,969.61</u>
NET INCOME	<u>10,327.43</u>	<u>-2,273.00</u>

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